

Message Text

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67

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/LENGLESON/LW

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COM/BIC/OED/MEPD/JMSANDS

COM/BIC/OIM (INFO COPY)

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R 052354Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

UNCLAS STATE 104971

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: FOREIGN GOVERNMENT TENDER

REF: QUITO 2684

1. MAJOR EXPORT PROJECTS DIVISION WAS CONTACTED BY BLACK AND VEATCH COMPANY REGARDING SUBJECT TENDER. THEY RAISED THE FOLLOWING QUESTIONS: (A) HOW ARE THESE STUDIES TO BE FINANCED? (THE INTERAMERICAN DEVELOPMENT BANK HAS NO INFORMATION ON THIS TENDER.) (B) BLACK AND VEATCH FEELS THE ONLY EFFECTIVE BIDDING APPROACH SHOULD BE THAT OF SUBMITTALS OF PREQUALIFICATION STATEMENTS AND THE DEVELOPMENT OF A SHORT LIST. (C) B AND V FINDS IT DIFFICULT TO UNDERSTAND HOW THE TWO ENVELOPE BIDDING SYSTEM CAN BE USED IN VIEW OF THE LACK OF PROJECT INFORMATION AS TO SIZE, CAPACITY, POPULATION BEING SERVED ETC.

2. B AND V FELT THAT SUBMITTAL OF PREQUALIFICATIONS COULD BE MADE BY DEADLINE IF THAT APPROACH WERE USED BUT WOULD REQUEST A BID EXTENSION IF THE TWO ENVELOPE APPROACH IS INSISTED UPON. MEPD WOULD APPRECIATE EMBASSY ATTEMPT TO REVISE APPROACH TO BIDDING AND IF UNABLE TO UNCLASSIFIED

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OBTAIN EXTENSION OF DEADLINE. KISSINGER

UNCLASSIFIED

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 05 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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Original Previous Classification: n/a
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Margaret P. Grafeld
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